



United Way of Ross County  
UnitedWayRoss.org



## 2018 Annual Report

# A Year in Review

### United Way of Ross County

69 East Water St

Chillicothe Ohio 45601

Phone: 740.773.3280

Email: [info@unitedwayross.org](mailto:info@unitedwayross.org)

[www.unitedwayross.org](http://www.unitedwayross.org)



United Way of Ross County  
 69 East Water St  
 Chillicothe, Ohio 45601  
 Phone: 740.773.3280  
 Fax: 740.773.3281  
 Email: info@unitedwayross.org



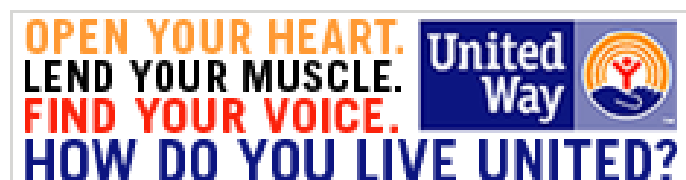
Dear Friends of United Way of Ross County,

Since 1937 United Way of Ross County has been helping to advance people's lives in Ross County. Throughout the years, we have collaborated with community partners throughout the county – government, nonprofits, faith groups, schools and businesses – to create, transform and to build our community. We are dedicated to collaborations and involving the community now and in the future to expand the health and wellness of our families, the educational needs of our youth, and the financial stability of all.

United Way of Ross County effectively pursue over \$157,000 in outside grants to support education, health and financial stability programs in our community. Under these areas United Way of Ross County was able to provide funding to 23 agencies and seven United Way Initiatives allowing for a significant impact on our community in which we live and work. With help from community partners we were able to expand the Produce Market in Bainbridge from seasonal to all year.

The examples of people working together to make all this growth possible should motivate us all. Every member of the United Way of Ross County team should be proud of the role they played in making such successful efforts happen. This annual report is a synopsis of great things achieved this year, and an example of how LIVING UNITED can make a difference in people's lives.

Thank you to all partners, donors, volunteers and staff for all you continue to do to make Ross County a better place for us all to live, work and raise our families.



# 2018 Leadership Donors

## Platinum Level (\$5,000+)

Adena Health System  
 American Electric Power  
 Fluor-B&W Portsmouth LLC  
 Kenworth Truck Company  
 Herrnstein Auto Group  
 Nationwide Insurance  
 Paccar Foundation  
 Ross County Employees  
 United Parcel Service Employees  
 Linda & William Madison

## Gold Level (\$2,500-\$4,999)

Accurate Heating & Cooling  
 Central Center Ltd.  
 County Board of DD  
 Ohio University  
 Chillicothe Employees  
 PPG Industries - Employees  
 Bill & Peggy McKell  
 Classic Brands - Employees

## Bronze Level (\$500-\$999)

Chillicothe Rotary Club  
 E M Smith Jewelers  
 Globe Furniture of Chillicothe, Inc.  
 Herlihy Moving & Storage, Inc.  
 Ohio Valley Electric Corporation Employees  
 Scioto Paint Valley Mental Health Employees  
 Subway Chillicothe  
 Ware Funeral Home  
 Wesbanco Employees  
 Henry & Lisa Barlage, Jr  
 James & Pam Caldwell  
 Jeffery Downs  
 El DuPont Employees  
 Casa Del Taco  
 Gregory Goslow  
 Dan Stern  
 Chris & Monesa Skocik  
 Goodwill Industries Employees  
 Caldwell, Ott & Co., CPA's  
 John Owen  
 Shayne Poe  
 William Woodgeard  
 Jill Morgan  
 Steve & Beth Neal  
 Cristy's Pizza  
 James Glannery  
 Chuck Freeman  
 Yvonne Hall  
 Michael Hitchens  
 Derek Lightle  
 Classic Brands  
 Lewis Coppel  
 Mary Elsass  
 Johns Gaston  
 Bernard McNeely  
 Robert Nelson  
 Iolene Powell  
 Tom Prieto  
 Jean Romero  
 Willima Schultz  
 Jack Thompson  
 Richard Whinery  
 Rodney Winegardner

## Silver Level (\$1,000-\$2,499)

Sue and Dave Ott  
 Dr. Larry Schmitt  
 Dick and Sue Schwartz  
 Chillicothe City Schools Employees  
 Chillicothe Ross Library Employees  
 Martin Tuck  
 E. I. Dupont Employees  
 Goodwill Industries Employees  
 Jeffrey Wagner  
 Joyce C. Atwood  
 Jerald & Jackie Byers  
 Bettie Friedman  
 Dr. Max & Shirley Hickman  
 Charles "Buzz" Knoles  
 Robert & Jennifer McKell  
 Tom & Miurelle McKell  
 Michael J. Neal  
 Printex Same Day Printing

# Special Thanks to the Following for Donations or Services In-Kind

## Dolly Parton's Imagination Library

Chillicothe Rotary Foundation  
First Capital Rotary Foundation  
Nora Roberts Foundation  
Team Ultra  
Kiwaniis Foundation  
Bradley Hager  
Brian Hice  
Nancy Anderson  
Timothy Gruber  
Mary Jo Flamm-Miller

## Map Your Future Mentor Program

Ohio Dept of Education:  
Community Connectors

## Mighty Active Pack Club Bags

First Capital Rotary Club  
Glatfelter  
Kiwaniis Foundation  
VFW Charities  
Elks  
Chillicothe Rotary Foundation  
Chillicothe Lodge No 162  
PPG Employees  
Jean-Marie Pednoir  
First Presbyterian Church  
Heiner's Bread  
Adena Health System

## Marketing and Communications

Chillicothe Ross Chamber of Commerce  
Chillicothe Gazette  
WKKJ Radio Station

## 2018-19 Community Banquet

Chillicothe Country Club  
Kenworth Truck Company

## Dolly Parton's Imagination Library Family Fun Days

Chillicothe Ross Chamber of Commerce  
Chillicothe Ross Public Library  
Chillicothe Visitors Bureau

## DINE UNITED

7 Miles Smokehouse  
Carl's Townhouse  
Casa Del Taco  
Crispie Creme  
Crosskeys Tavern  
Dairy Queen Chillicothe  
Frisch's Big Boy  
Old Canal Smokehouse  
Roosters  
Schlegel's Coffee House  
Subway  
Sumburger Drive-In  
The Dock at Water  
Crazy Dog Grill  
Dakota's Roadhouse  
Paxton Restaurant Bainbridge  
Mali's Asian Express  
Old Town Pizzeria Frankfort  
The Pour House at Machinery Hall  
The Mill Pizzeria  
Chipolte  
Pizza Chef  
Hooks Pizza  
Jerry's Pizza West  
Five Guys  
Cristys Pizza  
Frisch's Big Boy  
Cozy Inn  
Marco's Pizza  
Lunch Box  
Tumbleweed  
Yofresh  
New System Bakery

## Ross County CASH Coalition

Woodforest Bank  
Ross County Community Action  
Southern Ohio Legal Aid  
Military Resource  
Ohio University - Chillicothe  
IRS VITA Grant

## Success by 6 Kindergarten Readiness Program

Adena Health System  
Adean School District  
Chillicothe City Schools  
Huntington School District  
Southeastern School District  
Paint Valley School District  
Zane Trace School District  
Unioto School District

## Produce Giveaways/ Mobile Markets

J-216 Ministry  
Chillicothe Ross Public Library  
Hope Clinic  
Mid-Ohio Foodbank  
Mount Tabor Community Christian Church  
Wagner's Rental & Equipment

## Volunteers

1020 United Way Volunteers worked over 10,852 hours

## OUR MISSION

To mobilize resources to improve lives and strengthen our community.



## OUR VISION

A stronger community of engaged stakeholders collaborating to create sustainable, positive change and empower people to achieve their potential.

## OUR CORE VALUES

**Integrity:** Trustworthy, accountable, transparent

**Leadership:** Engaging our community to develop greater capacity and maximize assets while advancing opportunities for all.

**Stewardship:** Responsible management of community dollars and resources.

**Collaboration:** We can do more together.

**Inclusiveness:** We respect, reflect and reach out to the diverse members of our community



# 2018-19 United Way Leaders

## 2018 PROGRAM OUTCOMES

### HEALTH (CONTINUED)

#### Board Officers

Martin Tuck Board Chairman/Strategic Chair  
I Vice Chairman  
Linda Madison Treasurer/Finance Chair  
James Hill Secretary and Marketing Chair  
Linda Madison Governance Chair  
Community Grants Chair

#### Trustees

Nancy Ames Debbie Nuziato  
Joyce Atwood Rod Spencer  
Luke Feeney Kristal Spetnagel  
James Hill Emily Wolfe  
Kim Jones  
Linda Madison  
Tabitha Muse

#### United Way Staff

Kelli Yeager-Nelson Chief Executive Officer  
Kathy Murphy Office Manager/Finance Coordinator  
Kasha Henning Community Impact Manager  
Melissa McMahan Map Your Future Team Manager  
Jeannie Dalton Map Your Future Team Member  
Connie Coates Map Your Future Team Member  
Kathryn Rapp Map Your Future Team Member

#### Campaign Cabinet

**Campaign:** Jeffrey Marshall  
**Community Division:** Nancy Ames  
**Manufacturing Division:** Jeff Downs  
**Public Service Division:** Kristal Spetnagel & Jeanie Meyer  
**Professional Division:** Kaleigh Gillum  
**Retail and Services Division:** Charlotte Sabo  
**Health Division:** Missy Brenner  
**Education Division:** Martin Tuck & Joyce Atwood

#### Finance Committee

Linda Madison (chair), Steve Neal Jr., Tom Spetnagel Jr., Emily Wolfe, Kristal Spetnagel, Martin Tuck

#### Governance Committee

Trevor Kendall, Luke Feeney

#### Marketing Committee

Nancy Ames (chair) Rod Spencer, James Hill, Tabitha Muse

#### Strategic Committee

Kim Jones (chair) Linda Madison, Joyce Atwood

#### Community Grants Committee

**Health:** Kim Jones (chair), Kristal Spetnagel, Trevor Kendall, Debbie Nunziato  
**Education:** James Hill, Martha Tanedo, Emily Wolfe, Jennie Meyer, Jason Link  
**Safety Net:** Linda Madison (Chair), Josh Goodwin, Rita Fuchsman, Nancy Ames  
**Income:** Briana Hood (chair), Joe Uhrig, Clay Dennis, Henry Barlage

#### Community Impact Partners

**Dolly Parton's Imagination Library:** Joyce Atwood, Mary Jo Flamm-Miller, Nancy Ames, Sally Timmons, Ruby Smart, Sue Goosey, Missy Brown  
**Ross County CASH Coalition:** Ohio University-Chillicothe, Ross County Community Action, Southeastern Ohio Legal Services, IRS/SPEC, IRS VITA Grant Office, Woodforest Bank, and Military Resources.

**Hunger Coalition:** Bainbridge Volunteer Fire Dept., J216 Ministries, Chillicothe Ross Public Library, Hope Clinic, Mid-Ohio Foodbank, Mt. Tabor Community Christian Church, Mary Beth Harrison, Good Samaritan Network, Adena Health System, Pam Gallagher, Paint Valley Cadets, Paul & Debbie Robinett, and Alvis House

**Map Your Future:** Kenworth, Adena, Glatfelter, Chillicothe City Schools, Lifting up Jesus Church, Chillicothe Ross Public Library, Chillicothe Ross Chamber of Commerce, Big Brothers Big Sisters, Pickaway Ross Career and Technology Center, Ohio University-Chillicothe

**Map Club:** Mid-Ohio Foodbank, Tiffin, Southeastern, Huntington, Paint Valley, Pioneer, Chillicothe Primary, Chillicothe Intermediate, Zane Trace, Deke Deacon, Caleb Chester, Kathryn Rapp, Rebecca Borland and Raymond Johnson

**Success By 6:** Adena Health System, All 7 Ross County School District

- Bainbridge Senior Center:** 24 regulars/5000 visits. 100% of 24 say the center improves quality of life. 100% say the center helps them maintain independence, improves their mental and physical health, and improve their access to healthy food. 100% believe their access to preventative health and information improved.
- Big Brothers Big Sisters Traditional Matching and Waitlist Services: Traditional Matching—** 20 children and 16 adults participated. 93.3% of children improved in one area (academics, behavior, social acceptance, trust); 80% showed increase in three areas; and 46.7% showed increase in all 4 areas. **Waitlist Services—**54 children served. Survey results: 37% improved socially and mentally due to program services based on staff evaluations. 12 events were offered to these children.
- Child Protection Agency Abuse Assessments :** 169 Abuse Assessments of Ross County children. 150 had medical exams. 1600 hours of counseling services. 23 parents received counseling service also.
- Frankfort Senior Center:** 23 regular participants for 556 visits. 18 guests for 98 guest visits. Of regular patrons surveyed: 100% say the center improves their quality of life; 98% say the center helps them maintain independence; 100% agree their mental and physical health are better due to the center;
- Hope Clinic:** 378 patients received Medical, 208 received Dental, 104 received Vision. Mobile Market which served 10,000 individuals. 100% have access to physical, dental, and mental health care and education.
- OSU Cooking Matters Program:** 5 Cooking class for Adults, Cooking Matters for families, Cooking Matters for teens. 41 classes were held. 47% increase in participants choosing low-sodium options, 44% increase in participants choosing lowfat or fat-free dairy products, 36% increase in participants using nutrition facts on food labels, 31% increase making homemade meals, 23% increase cooking healthy food.
- Coalition Against Domestic Violence Phoenix House:** Served 29 women and 26 children in 2018. 1265 bed nights, average stay 23 nights per person. 100% clients had a safety plan
- CARES of Ross County:** 391 support group participants; 54 support groups. Resource room has 5 computers and local agency brochures for clients, Substance use education classes are available.
- YMCA Water Safety:** 141 students served from Unioto, Bishop Flaget, Ross County Christian and pre-school.
- WeeCare Baby Steps: 10** pregnant/parenting moms & dads. 94 classes/or mentoring. 92% graduation rate. No dropouts.
- The Buck Fifty - MADE Program** - 2050 participants. DFCA hold 5 random drug test on 5% of the members throughout the school year.
- Carver Community Center—Daily Meals** - 1847 clients served. 79% of our clients received additional assistance through referrals, monthly health fairs or information sessions. 65% of our clients attend a monthly fair. 79% increased knowledge of services provided throughout the community.

# 2018 PROGRAM OUTCOMES

## EDUCATION

1. **United Way's Dolly Parton's Imagination Library:** Provided 20,232 books to 1372 of 4167 possible children (33%). Hosted two events reaching 404 individuals. KRA results from 5 elementary schools- 76% of DPIL reading On Grade Level compared to 48 % of all children in those 5 schools. 92% had increased interest in reading; 88% increased reading to child; 92% found DPIL tips helpful; 90% said program taught the importance of reading.
2. **United Way's Map Your Future Program:** Program in four area schools, Chillicothe, Unioto, Adena, and Huntington. Outcomes will measure number of 6 year plans developed by students planning careers and college, increase in grades and behavior for participating students, increase in volunteer hours, increase in knowledge for parents and students.
3. **United Way's Kindergarten Readiness**— Program was in all 7 Ross County Schools, a four week program that helps prepare incoming students to be ready both academically and social. Students showed an average of 16 point increase in testing after participating in the program. 13% emerging readiness, 51% are approaching readiness, and 23% demonstrated readiness for Kindergarten.
4. **Boy Scouts Scoutreach Program:** 201 youth served. 72% advancement rate of youth participating. 92% of scouts completed the "Drugs a Deadly Game: Choose to Refuse" Program. 87% of youth retained in scouting.
5. **Carver's Preschool, After School and Summer Programs: Preschool**— 21 children served. 86% improved Kindergarten Readiness checklist **After School**—51 children served. 42% of 3rd graders passed the 3rd grade reading test. 84% of students improved on pretesting scores. 100% improved grades over the course of the school year. **Summer** - 29 children served. 72% per cent improved on pre-test math scores; 72% improved pre-test reading scores; 100% improved behavior
6. **Easter Seals Discovery Garden:** 863 individual children, parents, grandparents, and caregivers/relatives took part in this program. 92% increase knowledge of parenting skills and resources to help prepare their child for school. 90% of children increased school readiness. 90% of children were on track in terms of literacy, social, emotional and intellectual skills.
9. **The Buck Fifty MADE Program:** 2,266 students registered. 10% increase student participation in program, 82% improved their employment. 74% became more vocal for what they stand for. 71% felt parents were proud of them for being in the program.
10. **Union Scioto School District SCOPES Academy:** 95% of students enter school developmentally on track in terms of literacy and social, emotional and intellectual skills. A model STEM program for PreK, Kindergarten and elementary school students
11. **Ross County Community Action SPARK Program:** 25 children receive at least 8 home visits during the program year to help prepare them for Kindergarten. 50% completed the program. 20% moved out of the area. 89% of those completing the program increased school readiness. 89% on track in terms of literacy, social, emotion and intellectual skills.

## HEALTH

1. **United Way's Hunger Coalition Produce Giveaway's:** Distributed over 328 tons (657,000 lbs) of food to over 5824 households (16,260 individuals). Increased access to healthy food/produce for 100% of participants.
2. **United Way's Hunger Coalition's Mighty Active Pack Club:** Started in September and served 166 elementary students. 100% of students said they could focus better and do better in school and at home when they were not hungry. Teacher and parent surveys measuring outcomes collected in 2018.

# 2018 Community Investments

**Education: Helping children and youth achieve success (9 Partner Agency Programs, 3 United Way Community Impact Initiatives\*):** Boy Scouts' Scout Reach, Big Brothers Big Sisters' School Mentoring, Wee Care Baby Steps, Carver Community Center Preschool, Youth Development and Summer Programs, Discovery Garden Playgroup, The Buck Fifty, Inc MADE program, Union Scioto School District SCOPES Academy, Ross County Community Action SPARK

\*Dolly Parton's Imagination Library promotes early learning and kindergarten readiness with free age-appropriate books mailed monthly to children's homes.

\* Kindergarten Readiness - 4 week boot camp to prepare children at risk for Kindergarten.

\*Map Your Future is a collaboration of community agencies and its mission is to increase parent and student knowledge of college and career options and resources, so each Ross County student can develop a six-year plan to graduate from high school prepared for a successful future.

**Income: Promoting financial stability, independence, and meeting basic and crisis needs (4 Partner Agency Programs, 2 United Way Community Impact Initiatives\*):** Southeastern Ohio Legal Financial Stability Program, Goodwill Workcenter Services, Seeds of Hope Women's Shelter, Military Vets Resource Center,

\*Ross County CASH Coalition is a collaboration of community agencies and volunteers providing free tax-filing assistance for income-eligible wage earners. Maximizing income and savings is the goal. In financial classes at local summer day camps, children learned about saving, spending and giving. Budget counseling for adults was available

\*Volunteer Center—county website that connects agencies with volunteers and promotes service to the community.

**Health: Safe and healthy lives and lifestyles (12 Partner Agency Programs, 2 United Way Community Impact Initiatives\*):** Big Brothers Big Sisters Mentoring (2 Programs), YMCA Water Safety Classes, Frankfort Senior Center, Bainbridge Senior Center, Hope Clinic, Child Protection Agency Exams, CARES, Ross County Coalition Against Domestic Violence Phoenix House, OSU Extension Cooking Matters, Wee Care Outreach Baby Steps Program, The Buck Fifty MADE program, Carver Community Center Daily Meals, and American Red Cross Daily Meals

\*Ross County Hunger Coalition is a collaboration of community agencies, organizations, churches, and volunteers with a mission to ensure all people in Ross County have access to healthy food through produce donated by Mid-Ohio food bank.

\*Mighty Active Packs Club provides free food to elementary school children on weekends during the school year.

### Special Needs Grants:

Assistance House—\$1,400 for a roof repair

# 2018 Source and Use of Funds

## 2018 PROGRAM OUTCOMES

### FINANCIAL STABILITY/BASIC NEEDS

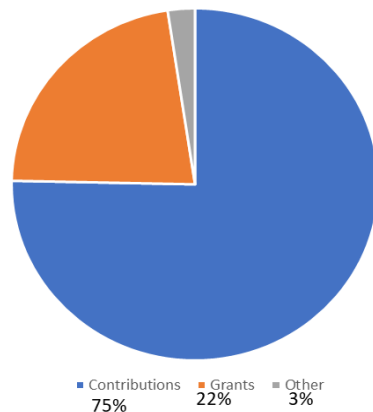
#### Revenues, Gains and Other Support

Contributions	\$531,035
IRS/Vita Grant EITC	24,184
Dolly Parton Imagination Grants	13,860
Map Your Future Grant	113,580
Mighty Active Pack Grants	5,783
Day of Caring Sponsorship	150
Project School Tools	6,839
Fundraising Events	307
Income on Investments	(39,277)
Gain/(Loss) on Investments	43,083
Interest Income on Bank	173
Other Revenue	1,724
Net Assets Released from Restrictions	3,557
<b>TOTAL REVENUES, GAINS AND OTHER SUPPORT</b>	<b>704,998</b>

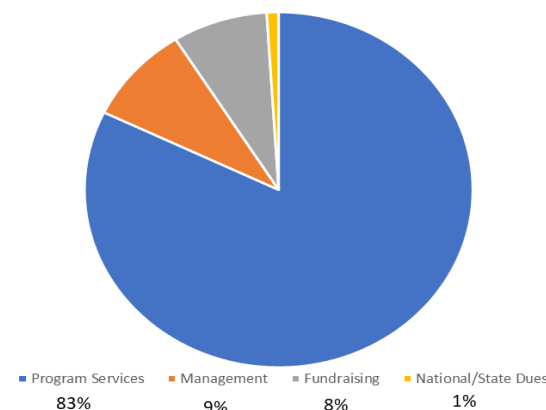
#### Expenses

Program Services	\$ 655,203
Management and General	73,776
Fund Raising	80,611
<b>TOTAL EXPENSES</b>	<b>\$ 809,590</b>
<b>CHANGE IN NET ASSETS</b>	<b>(104,592)</b>
<b>NET ASSETS, BEGINNING OF YEAR</b>	<b>\$1,307,111</b>
<b>NET ASSETS, END OF YEAR</b>	<b>\$1,202,519</b>

Source of Funds \$ 704,998



Use of Funds - Total 809,590



- United Way's Ross County CASH Coalition's Tax Prep. Program/Financial Awareness:** Prepared free taxes for 1,724 Ross County residents bringing over 1.8 million dollars back to the community. Community partners were Ross County Community Action, Woodforest Bank, Southern Ohio Legal Aid, and OU-Chillicothe.
- United Way's Volunteer Center:** Mobilized over 1500 volunteers in the community for 72,500 hours of service in Ross County. The website had 28 agencies registered and 96 registered volunteers. 3636 viewed agency information on our website; 4409 individuals viewed volunteer needs on our website. 884 recorded hours on the site. Over \$1,790,025 worth of service to the community (@\$24.69 hour).
- American Red Cross Disaster Services:** Assisted 38 families (113 individuals) of disasters. Educated 4,119 individuals in disaster preparedness, made 166 home fire escape plans and installed 425 smoke alarms. Worked 36 emergency calls for Ross County military members and their families.
- Goodwill Workforce Development:** Employment of 54 individuals. 91.67% increased their income. 88.33% increased in productivity, 90% maintained or gained access to employment. 86.67% improved job readiness. 100% increased their family income.
- Ross County Community Action's Men Shelter:** 91 men served, 2,303 bed nights. 28 men were referred to the Rapid-Rehousing program. 100% received intensive case management and community referrals based on individual needs.
- Seeds of Hope Women's Shelter:** New 18 bed facility. 124 clients served. 70.97% working families increased their income.
- Southeastern Ohio Legal Services:** SEOLS helped 68 families with United Way dollars with various issues to include: maintaining Social Security Benefits, obtaining public benefits like OWF or food stamps, helping to obtain unemployment benefits, preventing monetary judgements against them, and helping them file for bankruptcy when necessary to get a fresh financial start.
- Military Vets Resource Center:** 220 Veterans were served. 33 received employment placements. 91 Veterans helped with shelter, transportations. 100% received nutrition assistance of food. 77% gained or maintain stable housing. 80% maintain employment with reliable transportation. 61% received mental health care. 88% improved financial self-sufficiency. 49% improved in job readiness. 62% received physical and dental care and education.