

JOB POSTING

## President and Chief Executive Officer of United Way of Ross County (Ohio)

The Executive Board of the United Way of Ross County (OH) seeks a dynamic executive to lead the agency's fundraising efforts and oversee and participate in the organization's day-to-day functions.

## The new CEO/President will be a leader who is:

- An effective fundraiser
- A dynamic leader who can expand United Way resources
- A skillful manager of a small staff who is organized, efficient and capable of measuring impact
- A collaborative leader who builds strong relationships within the community
- A self-starter dedicated to the mission and vision of the United Way of Ross County
- A communicator who can tell the organization's story in person and across digital platforms
- A resident of Ross County or a contiguous county (or willing to relocate within a reasonable amount of time after accepting the position)

## Minimum qualifications:

- Bachelor's degree in Business, Nonprofit Management, or a related field
- Significant experience (5+ years) in paid leadership and management of organizations of comparable size. Alternatively, substantial experience, with progressive leadership practice, working in the nonprofit sector, and interacting with volunteers and boards
- Experience in developing partnerships, building teams, and conflict management/resolution
- Experience in developing and maintaining sound financial practices, including but not limited to budget development and expense tracking
- Experience in building revenue and increasing philanthropic support including grant writing

## **Desired qualifications:**

- A graduate degree
- Experience with United Way
- Experience in or across multiple sectors, including nonprofit, public, and corporate environments
- Experience with strategic planning and planned giving

**Starting salary is \$60,000 - \$70,000** negotiable based on experience and qualifications. The benefits package includes health insurance, paid leave, and more.

**To apply**, please send a meaningful cover letter and resume to jobs@unitedwayross.org. For best consideration, apply no later than December 17, 2023.